

YOUR MONTHLY DOTERRA NEWSLETTER



BY
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WOLFORD

THE SPECIALS

WHAT'S HAPPENING ONLINE

FOR BUILDERS

2016
JUNE

THE SPECIALS

dōTERRA has specials every month! Just log into your www.mydoterra.com account, enter your ID & password, and start shopping!



HOW TO DO A STANDARD ORDER

- 1) Log into your account at www.mydoterra.com
- 2) Browse categories or search for an item.
- 3) Add to cart, then checkout!



HOW TO DO A LOYALTY REWARDS ORDER

earn points to buy free oils

- 1) Log into your account at www.mydoterra.com
- 2) On the **SHOP** tab, click **EDIT LRP** or [watch this video](#) to learn how to CREATE an LRP order!
- 3) Add items to cart by typing in LRP cart's search box.
- 4) Apply points to purchases or order to earn points!
- 5) Checkout



SAVE 10% IN JUNE

hdclear foaming face wash



PRODUCT OF THE MONTH
Serenity
5 mL

A Refreshing Twist

Earn a **FREE** 5 mL of Cardamom, 15 mL of Breathe, dōTERRA Breathe™ Vapor Stick, and dōTERRA Breathe™ Respiratory Drops (Retail Value \$91.99) by placing any 200 PV order from June 1 through June 15, 2016.

Limit four per account, per household.






WHAT'S HAPPENING ONLINE

Join us for a fun online webinar this month!

Topic: How to Travel with Essential Oils!

When: June 9th, 2016 7:00pm MDT (6pm PDT/8pm CDT/9pm EDT)



Early Bird Giveaway
Place your Loyalty Rewards order of at least 200PV before June 15th, and be entered to win one of TWO Aromatouch kits! *

*open to anyone in Jill's downline. Must use Rafflecopter widget to enter.

Here's how it works:

- 1.** Place your LRP order of at least 200PV between June 1st and 15th and be entered to win one of TWO doTERRA AromaTouch Kits! (Plus, you'll get the 5 mL Serenity and Respiratory bundle for free automatically!)
- 2.** After you place your order, enter our giveaway [HERE](#). (website password is: iloveoils)

Not sure how to set up your Loyalty Rewards Order, or want more info on how it works? [Watch this video](#) for the scoop.

REGISTER FOR THE ONLINE WEBINAR [HERE!](#)





FOR BUILDERS

It's summer, and you know what that means!

Priorities shift during the summer, but that doesn't mean your business needs to slow down! Follow my tips below for preparing yourself so you're ready to share!



DaNelle

Surviving the Summer

WHY IT MATTERS THAT YOUR SUMMER IS SUCCESSFUL:

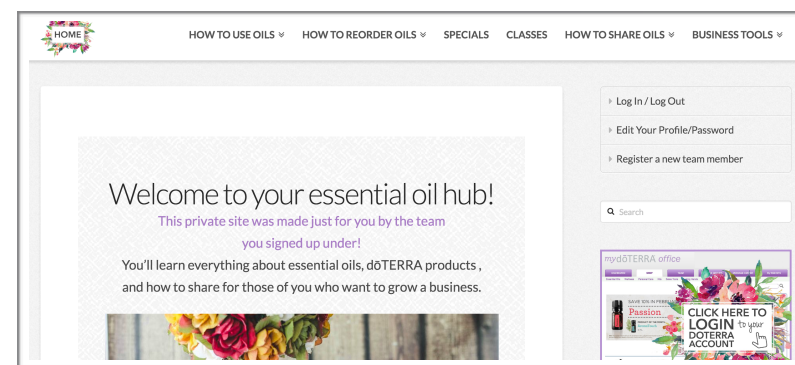
It's MUCH easier to ride on your momentum, instead of completely stop and start again in the fall. It's actually more work to get it going in the fall (because it will take weeks to get going with contacts and classes), than to keep going in the summer. It's a much better idea to simplify and have a game plan now for the summer!

CREATE YOUR BIZ PLAN:

What is your year-end goal? Is it a rank? Or a goal to work from home full-time? Are you on track for your end goal? Now figure out what you need to accomplish on a monthly basis to get there. Does your team need to enroll 5-10 people per month? If so, scale it down a bit for the summer, but keep your momentum! Now, schedule your classes for the ENIRE summer! Now, make invites and have samples ready in your purse so you are poised to invite! Now that you have your classes scheduled, make sure you have hostesses ready to host the class and invite their friends!

TWEAK HOW YOU DO BUSINESS:

Get creative with your classes! Turn summer events into opportunities to get to know as many people as possible! When you go to a swimming party or a BBQ, be sure to make friends and stay open to possibilities. Mention that you use essential oils! Another idea is to have a class for people to make travel summer kits! Share rollon blends for bug bites or sunburns. Simply tweak how you work!



BE SURE TO SEND YOUR NEW ENROLLEES THE LINK TO MY SITE!



BE SURE TO SHARE THIS SPECIAL DURING YOUR CLASSES!